

SUMMARY OF CONTRACT REQUEST TO THE HEALTH COMMISSION

Contractor	<u>First DataBank, Inc.</u>	Division/Section	<u>DPH, Information Technology</u>
	<u>700 Gateway Blvd, Ste 600</u>	Deputy Director	<u>Bill Kim</u>
Address	<u>South San Francisco, CA 94080</u>	DPH Administrator	<u>David Woods/ <i>David Woods</i></u>
		Program Administrator	<u>Michelle Fouts</u> Phone <u>759-2327</u>
Contact	<u>Mike Kolb, Regional Manager</u>	Contract Analyst	<u>Jonathan Lyens</u> Phone <u>554-2886</u>

Request for approval of a new contract with First DataBank, Inc. (FDB) for the licensing and installation of the FDB drug database (MedKnowledge), patient education system (MedUcation) and FDB web-based tool (AlertSpace); including all costs for installation, training, customization, and any additional modules, enhancements or system expansion. The products will be used in support of the Electronic Health Record Project of the Department of Public Health. The agreement shall be in the amount of \$1,293,605 for the period April 1, 2018 to March 31, 2023 (60 months).

Profit
 Non-Profit
 LBE
 RFQ – Number: _____ Date: _____
 New
 Renewal
 Mod
 Sole Source - Approval Date: 2/2017

Number of years DPH has been doing business with this organization: 0

<u>CONTRACT INFORMATION:</u>	<u>Prior Transaction</u>	<u>Proposed Transaction</u>	<u>Annualized Difference*</u>
	(new)	4/1/18 – 3/31/23	
Funding Sources:			
General Fund		\$1,155,004	\$1,155,004
TOTAL DPH REVENUES		\$1,155,004	\$1,155,004
12% Contingency Amount		\$138,600	\$138,600
CONTRACT TOTAL		\$1,293,605	\$1,293,605
<i>ANNUAL AMOUNT OF CONTRACT (estimate)</i>		\$231,001	\$231,001
Agency Funds		-\$0-	-\$0-
Contract FTE		N/A	N/A

PROPOSED:

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PROPOSED: (continued)

Mode(s) of Service & Unit of Service Definition	No. Of Clients		No. of Units	Unit Cost
	N/A	Duplicated Unduplicated		
1 UOS = 1 Listed Deliverable Deliverables are a completed task, one-time fee or annual service charge.				
First DataBank MedKnowledge for use in Epic Inpatient system (including AlertSpace)	N/A		5	\$119,782 / year
First DataBank MedKnowledge for use in Epic Ambulatory system	N/A		5	\$46,662 / year
Optional: Cost for additional prescribing Medical Practitioners (pmps) in excess of 375	N/A		Actual	\$20,000/ budgeted amount
First DataBank MedKnowledge for use in Epic Pharmacy system	N/A		5	\$9,666 / year
Optional: Cost for additional Pharmacy sites in excess of 2	N/A		Actual	\$10,000 / budgeted amount
MedUcation RS application for use in Epic Inpatient system	N/A		5	\$26,149 / year
MedUcation RS application for use in Epic Ambulatory system	N/A		5	\$12,702 / year
Optional: Cost for additional prescribing Medical Practitioners (pmps) in excess of 375	N/A		Actual	\$20,000/ budgeted amount
MedUcation RS application for use in Epic Pharmacy system	N/A		5	\$4,039 / year
Optional: Cost for additional Pharmacy sites in excess of 2 (max 7 sites)	N/A		Actual	\$10,000 / budgeted amount

Explanation of Service Change and Variances:

This is a new contract.

Monitoring Report/Program Review & Follow-up:

The contract will be monitored in accordance with all applicable Departmental procedures.

Nondiscrimination and Cultural Competency:

The Contractor will participate in applicable cultural competency requirements.

Sole Source:

The software license and software maintenance agreement is justifiable according to Section 21.30 of the City’s Administrative Code for Software Licenses, Support, Escrow, and Finance and Equipment Maintenance agreements. As confirmed by First Databank, neither the procurement nor maintenance of their products are available through any 3rd party resellers.

Other Significant Issues:

The Department of Health through execution of the proposed agreement will be able to integrate the following products in the new Electronic Health Record system. Products to be purchased are:

MedKnowledge, the drug database that provides information on drug name, dosage form, strength, NDC (national drug code number), description, drug class, drug interactions, normal dosing range etc. It is the foundational knowledge that allows the EHR to e-prescribe, check for duplication, allergy and drug interactions.

Patient Education system (Meducation) provides a patient handout/table in easy to understand language suitable for patients with low health literacy on when and how to take their medication. This system was used as part of a research grant at ZSFG that demonstrated a decrease in re-hospitalization for high risk patients.

Alert Space allows for fine tuning of the alerts that will pop up during ordering within the EHR. This module is useful to manage the alerts so that the alerts are meaningful to the users and minimize alert fatigue.

FDB (First Databank, Inc.), is a privately held company, incorporated in the State of Missouri, part of the Hearst Health network and a wholly owned subsidiary of the Hearst Corporation. FDB has been in business for over 30 years and is the leading provider of drug knowledge that helps healthcare professionals make precise medication-related decisions.

Listing of Board of Directors, Owners of 10% or More of the Firm, and Executive Director: N/A

First Databank, Inc. is wholly owned by Hearst Corporation.

Following is a list of First Databank, Inc. officers:

Name	Title	Name	Title
Charles Tuchinda	President	Robert D. Wilbanks	Vice President and Assistant Treasurer
Robert C. Katter	Executive Vice President	Denielle deWynter	Assistant Treasurer
Patrick E. Lupinetti	Senior Vice President and Editorial Director	David L. Kors	Assistant Treasurer
Virginia L. Halsey	Vice President, Product Management	Warren K. McDonald	Assistant Treasurer
Karl Matuszewski	Vice President, Clinical Editorial	Catherine A. Bostron	Secretary
David Stephens	Vice President, Information Technology	Mark C. Redman	Assistant Secretary
Scott Ashworth	Vice President, Sales		

There are 3 board members. Board members serve a term of 1 year. There are zero vacancies and there are no term limits for members.

Recommendations:

The Department recommends approval of this contract.